

**Jennifer Koshul EPC**  
**Director of Business Development**  
**Ontario Individual Life and Investments**

Beginning her career in the Canadian Insurance Industry in 1992, Jennifer Koshul has held various roles, both in an operational and sales capacity. For almost 20 years, her focus was primarily on Risk Assessment, working with various paramedical organizations across Canada and the US.

In 2013, she began working as a wholesaler with Assumption Life where she is responsible for Individual Insurance and Investments for the province of Ontario.

Since then, she's obtained her LLQP, her Mortgage Agent License and her Elder Planning Counsellor Designation.

Jennifer says that the best things about her job are two-fold: helping to insure those that are traditionally uninsurable and helping advisors with marketing ideas and solutions to manage and grow their business. "It's an awesome feeling when I can motivate a broker to become energized and excited about growing their business."

When not working, Jennifer can be found curled up with a good book, traveling around the world or spending time with her family.